Kerala Maritime Board

A Statutory Board of Govt. of Kerala

EXPRESSION OF INTEREST

for

Development of Prime Port Land encompassing the Port Office, Warehouses, Port Quarters, and Sea Pier at Valiyathura, Thiruvananthapuram, Kerala

Expressions of Interest (EOI) No: HOKMB-TVM/1127/2023-D2

Issued on: 26-09-2025

Due Date of Submission: 10-11-2025

Contents

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2. This EOI is not an Agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide the interested parties with information that may be useful to them in the formulation of their proposals.
3. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require.
4. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees, or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI.
5. The assumptions, assessments, statements, and information contained in the EOI, may not be complete, accurate, adequate, or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements, and information contained in this EOI and obtain independent advice from appropriate sources.
6. Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.
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8. The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI.

9. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.
10. The issue of this EOI does not imply that the Authority is bound to select/shortlist or appoint an Applicant and reserves the right to reject all or any of the Applicants or EOIs without assigning any reason whatsoever.
11. The Applicant shall bear all its costs associated with or relating to the preparation and submission of its EoI including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by Authority, or any other costs incurred in connection with or relating to its EoI. All such costs and expenses will remain with the Applicant and Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation for submission of the EoI, regardless of the conduct or outcome of the EoI process. Laws of the Republic of India are applicable to this EOI.

Definitions

SL No.	Term	Definitions
1.	Applicant	Private Ltd, Partnership firm, LLP, JV, Proprietorship, Consortium, or other forms of Companies as per Companies Act of 2013 [Applicant should be registered in India]
2.	Authority / KMB	Kerala Maritime Board, represented by its CEO / Chairman
3.	CEO	Chief Executive Officer
4.	Consortium	Means the Applicant may be a group of Firms/entities
5.	CRZ	Coastal Regulation Zone
6.	EOI	Expression of Interest
7.	GDP	Gross Domestic Product
8.	GDVA	Gross District Value Add
9.	KMB	Kerala Maritime Board
10.	LLP	Limited Liability Partnership
11.	PPP	Public Private Partnership

Notice Inviting Expression of Interest: Data Sheet

1	**Organization**	Kerala Maritime Board
2	**Notice inviting EOI number**	HOKMB-TVM/1127/2023-D2
3	**Name of the Project**	EOI for 'Development of Prime Port Land encompassing the Port Office, Warehouses, Port Quarters, and Sea Pier at Valiyathura, Thiruvananthapuram, Kerala'
4	**EOI published Date.**	26-09-2025
5	**EOI document download start date**	26-09-2025
6	**Date of site visit/inspection** **Details of Contact Persons:** 1. Mr. Renjith– Port Officer (In-Charge) - 9645218616 2. Mr. Christopher – Port Conservator – 9847376859	From 26-09-2025 to 18-10-2025
7	**Due date for receipts of queries through email**	22-10-2025
8	**Pre-EOI conference Date and Venue**	29-10-2025; Venue Details & Time will be intimated on a later date.
9	**Due date of submission of EOI**	10-11-2025, 15:00 hrs.
10	**Opening of the EOI**	10-11-2025, 15:30 hrs.
11	**For downloading the EOI document please visit (Tender section)**	www.kmb.kerala.gov.in/
12	**Address for communication**	Chief Executive Officer, Kerala Maritime Board, HO TC XXII/1666 (4&5), 1st Floor, Mulamoottil Building, Pipinmoodu, Sasthamangalam, PIN: 695010 Email ID: kmb.kerala@gmail.com Mob No: +91 9544410029

13	**Address for Submission:** **Documents to be submitted both in soft copy and hard copy format clearly stating the Subject line as:** **"**EOI for Development of Prime Port Land encompassing the Port Office, Warehouses, Port Quarters, and Sea Pier at Valiyathura, Thiruvananthapuram, Kerala."	**Hard Copy:** Chief Executive Officer, Kerala Maritime Board, HO TC XXII/1666 (4&5), 1st Floor, Mulamoottil Building, Pipinmoodu, Sasthamangalam, PIN: 695010 **Soft Copy:** Email ID: kmb.kerala@gmail.com

1 Background

1.1 About Kerala Maritime Board

The Kerala Maritime Board (KMB) a statutory board of the Governmental of Kerala was established in 2017 under the Kerala Maritime Board Act, 2017. Erstwhile, Port Department, Kerala State Maritime Development Corporation Limited, and the Kerala Maritime Society was transferred to and vested with Kerala Maritime Board.

1.2 KMB Mission

- To facilitate and regulate the maritime activities in the state by formulation and implementation of progressive policies.
- To ensure environmentally sustainable development of the state's maritime sector and the coastal areas and promote implementation of low carbon technologies in port operations.
- To maximize coastal benefits and strategic advantages of Kerala and transform the non-major Ports into drivers of regional growth.
- To increase the share of Kerala in the maritime trade of India by increasing the cargo throughput of non-major ports.

The KMB is responsible for controlling, managing, and operating the 17 minor ports in Kerala. With the intention of converting the State's maritime sector into a vibrant blue economy, a series of strategic initiatives are being undertaken. Kerala has a geo-strategic location with respect to international logistics. The state is accessible through these 17 minor ports and 1 major port Cochin with International Container Terminal (ICT) and another upcoming one at Vizhinjam, Thiruvananthapuram. Among the 17 non-major ports handled by the Kerala Maritime Board, the ports at Vizhinjam-Thiruvananthapuram, Kollam, Beypore- Kozhikode and Azhikkal-Kannur are the functional non-major ports in which the first three has ISPS and ICP status while the Azhikkal having the ISPS status is expecting to receive the ICP soon.These ports, with their operational versatility and significant contributions, underline their key roles within the broader maritime network of the region.

2 Project Rationale

Kerala has a distinctive geographical feature with a coastline stretching approximately 590 kilo meters along the Arabian Sea, known for its unique beauty and economic significance. The maritime history of Kerala is deeply woven into its cultural and economic heritage, spanning thousands of years and characterized by flourishing trade, cultural exchanges, and naval prowess that have significantly shaped the region's identity. Playing a pivotal role in the industrial and commercial logistics of the state, the Ports Sector has been recognized by the Government of Kerala as a major thrust area for promoting coastal shipping and cargo transportation, port modernization, industrial activities and coastal tourism along the shorelines of Kerala and its ports. The emphasis on the development of Blue Economy through various initiatives including the coastal tourism, adventurous water sports activities, beach fests, destination weddings etc is also on high demand.

Kerala Maritime Board (KMB) has taken proactive steps to revitalize the 17 minor ports and other assets under its control for generating more revenue to the state and create jobs from port / logistics / infrastructure / commercial / tourism and allied sectors. To achieve this, KMB is strategically identifying the valuable assets spread across the state, aiming to attract high-revenue-generating projects with special focus on tourism that benefit the Kerala Maritime Board, the Government, the general public and state at large, creating more jobs and thereby boosting the economic development.

Valiyathura, a coastal suburb of Thiruvananthapuram, blends maritime legacy with the everyday rhythm of Kerala's fishing communities. Once a vital seaport under the Travancore kingdom and British rule, it served as a strategic landing point for cargo and passengers along the Arabian Sea. Although the Valiyathura Pier has faded from commercial use, it remains a cultural landmark and gathering spot for local fishermen. Today, Valiyathura stands out for its vibrant coastal life, close-knit community, and scenic proximity to the capital city. With growing attention to coastal tourism and heritage conservation, Valiyathura holds potential as a destination rooted in tradition.

Year	**FTV**	**DTV**
2019	4,00,457	34,71,172
2020	90,550	8,61,130
2021	8,262	12,35,570
2022	81,916	30,58,858
2023	**1,48,462**	**35,89,932**

3 Objective

KMB possess large number assets including land, warehouses, beaches, equipment, sea piers etc. across the state. Most of these assets are yet to be utilized to its fullest potential. These assets have huge revenue generating potential however most of them are presently minimally utilized. Further many land and crucial assets are under the threat of encroachments and other issues because underutilization. In this background, KMB is planning to develop these assets using appropriate models including State Government funds, Central Projects, and more importantly through private sector participation like PPP. The timely utilization of these assets is critical to protect them from further encroachments and other unlawful activities. The approach intends to put to good use the public assets under the KMB to foster economic growth, generate jobs, and enhance revenue through taxes and other income sources. As part of this endeavour, KMB intends to develop the available assets at Valiyathura including the Valiyathura Pier in a Public Private Participation model.

4 Purpose of EOI

The objective of this Expression of Interest (EOI) is to assess the interest of capable firms, investors, and companies in undertaking high revenue generating projects in various sectors such as tourism, infrastructure, commercial ventures, marine activities, adventure water sports and port-related industries or a combination thereof. These projects will be situated on the land parcel including the Valiyathura Pier, and Warehouses available under the jurisdiction of the Kerala Maritime Board in Valiyathura, Trivandrum.

The EOI document aims to furnish interested parties with pertinent details concerning the opportunity and to solicit input and responses on the following aspects:

a) Project concept and the range of potential project components.
b) Total capital investment envisaged, including the proponent's own investment.
c) Proposed development model, such as lease arrangements, concessions, revenue-sharing frameworks, or other forms of Public-Private Partnership (PPP).
d) Projected revenue streams earmarked for the Kerala Maritime Board and the Government.
e) Recommendations for ensuring the success of the development based on private participation, along with feedback on any foreseeable concerns or issues.

The applicants are encouraged to thoroughly review this EOI document prior to submitting their response. Feedback and suggestions provided by the applicants as part of their response may be considered during the formulation of the action plan for development and in subsequent stages of the process, if applicable and at the discretion of the authority

5 Mandate

This EOI is issued in accordance with Section 22, of the Kerala Maritime Board Act 2017.

6 Project Details

6.1 Site Overview

The project site is located in the bustling capital city of Thiruvananthapuram, adjacent to the Trivandrum International & Domestic Airports and in proximity to Vizhinjam International Seaport. The site consists of an office building, warehouses, port quarters and the pier. Positioned along the coastline, the site is a prime property suitable for commercial project development. Presently the assets mentioned are underutilised and facing the threat of encroachment. Details of the assets in the project site are listed below:

There is a flexibility for the prospective bidder to propose projects for the entire list of assets on the project site or a particular asset on the project site.

Category 1:

a. Pier

The Valiyathura Pier has a length of 214 m and 7 m wide. The structure was constructed in 1956 using RCC Piles, Columns, Deck Beams, Cantilever Beams and Deck slab. At the end of the pier there is a T head of 29 m and width 9 m. The pier requires renovation and reconstruction

b. Warehouses

There are four Warehouses which are in good condition.

SL NO	Asset Name	Area (Sq. Ft)
1	Warehouse 1	4350
2	Warehouses 2 & 3	9563
3	Warehouse 4	4080

c. Office Building

A two storied office building of KMB is situated in sea facing area. The roof of first floor of the building is constructed with sheet roofing over steel trusses. The roof truss and sheets are corroded and in a damaged condition and require replacement of roofing structure. The total area of the port office is 14,950 Sq. Ft.

Category 2:

a. Quarters Building

A three storied RCC building with six units of flat type quarters is situated behind the office building and in a good condition. The total area for the Port Quarters Building is 5763 Sq. Ft.

6.2 The overview of the site details is shown below:

SL.No.	Parameter	Details
1.	Land Area	**Land Area (Category 1):** 2.04 Acres Pier: 214m long Port Office: 14,950 Sq. Ft Godown 1: 4530 Sq. Ft Godown 2 & 3: 9563 Sq. Ft Godown 4: 4080 Sq. Ft **Land Area (Category 2):** 10 Cents Port Quarters: 5673 Sq. Ft
2.	Classification of land: Revenue	Purayidam
3.	District/Taluk/Village	Thiruvananthapuram
4.	CRZ	CRZ – I B & IV A (Pier), CRZ – II
5.	Sy. No/ Block No.	2882, 2900, 2901
6.	Latitude-Longitude of site	8°27′47″ N 76°55′27″ E
7.	The name & distance (kms) from the land to the nearest: Airport, Railway station and other relevant public transport points	Trivandrum international Airport –5 Km Trivandrum Central Railway Station – 5 Km Valiyathura Bus Stop: 500 M NH66 Bypass – 1KM
8.	What are the margins to the boundaries of the plot? (Front, rear, side) and which direction does the plot face (North, south, east, west)	Front – Pier Back – Padua Centre Right – Fish Market Left – Church

6.3 Location Advantage

Valiyathura, strategically positioned along the coast of Trivandrum, is emerging as a prime location for a logistics and tourism-focused development project. Once a prominent pier and fishing harbor, Valiyathura today benefits from its enviable proximity to two of Kerala's most significant infrastructure assets: Vizhinjam International Seaport, just 10 km away, and Trivandrum International Airport, less than 5 km from the site. This dual accessibility by air and sea positions Valiyathura as a natural gateway for multi-modal logistics operations, cargo handling, and warehousing.

The Vizhinjam port, with its deep-draft capacity and transshipment capabilities, is a game-changer for maritime trade in South India, further enhancing the logistics potential of nearby regions like Valiyathura. Additionally, being part of the capital district, Valiyathura benefits from robust civic infrastructure, reliable connectivity, and a skilled urban workforce.

The presence of scenic coastal stretches and cultural heritage assets also opens avenues for integrated tourism development alongside logistics infrastructure. As Trivandrum continues to rank among the top districts in Kerala for economic output and urban governance, Valiyathura stands out as a strategically located, investment-ready destination for sustainable growth in logistics and allied tourism services.

7 Potential Project Development Opportunities

Th proposed project concept should focus on developing of available assets at Valiyathura which will in-turn catalyse the long-term economic development of the region. The potential proponents may consider the following different options or a mix of the same or any other options that founds suitable and permissible under the applicable law.

Potential Development 1: Logistics Park / Warehouses/ Freight Stations

Given the strategic location of the site being in close proximity to the airport and potentially connected to the Vizhinjam Port, there exists a significant opportunity to repurpose these warehouses into a fully functional warehouse facility. Additionally, the adjacent site could be utilized as a storage yard for small-scale cargo operations. Listed below are the objectives to be targeted through the potential development of a Logistics Park:

- To develop a warehouse facility leveraging the existing warehouses.
- To create a small-scale logistics hub & storage yard that facilitates the movement of goods between the airport and Vizhinjam Port.
- To attract potential investors and logistics companies by offering a cost-effective warehousing solution.

The proposed warehouse facility at Valiyathura presents an excellent opportunity to revitalize the region's logistics potential. By utilising the site's strategic advantages and implementing necessary upgrades, this project can serve as a key node in the supply chain network, ultimately contributing to the economic growth of the area.

Potential Development 2: Tourism & Hospitality Ventures

The area has a vast open space an abandoned sea pier and a building that could be transformed into public space which includes leisure, recreation and other relevant development options. Indicative components that can be developed are as follows:

- Accommodation Facilities
- Play & Leisure Areas
- Food & Social Spaces
- Promenade & Open Spaces

Potential Development 3: Port Led Industries

The location of the project site enables it to be a good area for the development of port led industries. Development options adhering to the applicable laws and regulations can be explored.

8 Roles & Responsibilities

8.1 KMB

- Allocation Process: Authority may provide the designated land area as available under KMB in accordance with Government guidelines/conditions based on a transparent bid process in subsequent stages, if any.
- No Transfer of Ownership of Land: The ownership or title of the land shall continue to vest with the KMB, Government of Kerala at all times and only the lease/concession/rights of the use of the land or the structures built on it shall be transferred by the Authority based on the mode of development/project type/investment/rules and regulation and conditions that will be detailed out during the bidding stage.
- Duration Clause: Maximum Period shall be 30 years, initially and will depend on project proposed. This may be further extended based on project parameters and approval from the Government.
- Facilitation Support: Facilitation and support for coordination with the Participating Government Agencies, State/ District Authorities, and stakeholders.
- Other Facilitation: Any other facilitation required, within the KMB's framework.

8.2 Investor / Firm / Agency

- Investor/Firm shall be responsible for identifying potential projects, preparing feasibility reports, ensuring insurance, safety, and compliance with statutory provisions, rules, and regulations.

- Investor/Firm must comply and will be solely responsible for complying with and obtaining all regulatory/legal clearances, licenses, permits, certificates from relevant statutory authorities, and all aspects related and incidental to project development and operation with respect to all applicable state/national rules, regulations, and laws.

9 Submission of EOI

a) The EOI must be signed by duly authorized person holding the power of attorney in case of limited company, corporation, or consortium. A certified copy of the power of attorney shall accompany the EoI.

b) The EOI should include a brief description of the roles and responsibilities of individual members, particularly with reference to technical obligations.

c) In case of a consortium, following criteria must be noted by the Applicants.

d) Members of the Consortium shall nominate one member as the lead member (the "Lead Member").

e) An individual Applicant cannot at the same time be member of a Consortium applying for the EOI. Further, a member of a particular applicant Consortium cannot be member of any other applicant Consortium.

f) The Applicants shall be responsible for all costs associated with the preparation and submission of EOI documents. Authority shall in no way be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Process.

g) Applicants are advised to regularly scan through the website www.kmb.kerala.gov.in All corrigendum/amendments / clarifications etc., if any, will be notified on this website only and no separate communication/advertisement will be made for this.

h) At its sole discretion, Kerala Maritime Board (KMB), may or may not choose to invite any or all applicants, as well as other prospective operators/firms, for one-on-one or group meetings if it deems such meetings necessary. Moreover, the KMB retains the right, at its sole discretion, to request additional information in writing for the purpose of obtaining clarification or further information as deemed necessary.

i) Acknowledgement by Applicant: It shall be deemed that by submitting the application, the Applicant has made a complete and careful examination of the EOI, and accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished on behalf of KMB. KMB shall not be liable for any omission, mistake, or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the Process, including any error or mistake therein or in any information or data given by KMB.

j) By submitting an EOI application, the prospective Applicants who shall be deemed to acknowledge that they have carefully read all provisions of this EOI Document including the disclaimer, terms and conditions and annexures hereto, and have fully informed themselves about all existing conditions and limitations.

k) Interested parties having relevant exposure and experience to carry out the above project are requested to send the Expression of Interest (EoI) document with all supporting documents / copies of previous assignments and credentials with a covering letter through e-mail with subject line "**EOI for Development of Prime Port Land encompassing the Port Office, Warehouses, Port Quarters, and Sea Pier at Valiyathura, Thiruvananthapuram, Kerala**" keeping copies to ceo.kmb@kerala.gov.in and kmb.kerala@gmail.com and as hard copy to 'Chief Executive Officer, Kerala Maritime Board , HO TC XXII/1666 (4&5), 1st Floor, Mulamoottil Building, Pipinmoodu, Sasthamangalam, PIN: 695010' on or before 15.00 hrs of 10th November, 2025. Hard copy shall be superscribed with cover title "Development of Prime Port Land encompassing the Port Office, Warehouses, Port Quarters, and Sea Pier at Valiyathura, Thiruvananthapuram, Kerala."

9.1 EOI Details to be submitted shall essentially include the following 5 sections:

i. **Covering Letter**: Covering Letter expressing interest to participate in the prescribed format provided in FORM I

ii. **Details of Applicant**: A brief write up about the firm like basic information, business activity, financial information for the past three financial years, address for communication as in the prescribed format provided in FORM II.

iii. **Experience and expertise credentials**: The Applicant is required to furnish details of their experience and expertise credentials concerning projects developed/managed or similar types of assignments. This includes a description of the project, its components, client, location, activities undertaken, project cost, revenue generated, operational model, other pertinent details, and the present condition of the project. Additionally, the Applicant must provide a list of similar jobs undertaken, as per FORM III.

iv. **Business Plan Section**: Business Plan for developing the proposed project with details of project type, project concept, total project cost, uniqueness / USP of the project, Proposed Model for development & revenue streams proposed for KMB / Government, Business proposal with sections / chapters on operational plan, proposed business model, revenue and cost projections, jobs generated, marketing plan, licenses / approvals (required) etc. and other relevant details to be submitted along with FORM IV.

v. **Suggestions Form**: We value your expertise and perspectives. Form V enables you to submit suggestions for making the Private Participation based development a success along with feedback on any other concerns/ issues if any are being anticipated.

10 Language

The EOI prepared by the Applicant and all correspondence and documents relating to the EOI exchanged by the Applicant and KMB, shall be in English language, provided that any printed literature furnished by the Applicant in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the application, the English translation shall govern. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Applicant.

11 Due Diligence

The Applicant shall be deemed to have conducted a due diligence exercise with respect to all aspects of the EOI before submission.

12 Right to Reject

The Authority at its own discretion reserves the right to select, reject any or all EOI received without assigning any reason whatsoever and shall not, in any manner whatsoever, be accountable, liable for any claims of the Interested Parties or any other third party in that regard reject all or any EOI.

13 Terms & Conditions

i. This EOI is not a tender call, and any proposal submitted in response to this EOI does not create a tender process. This EOI is not a pre-qualification / shortlisting process and KMB or any of its designated agencies would be subsequent to this EOI, may take up a transparent and competitive bid process for selection of the private partner / developer(s) for development of the proposed project.

ii. Nothing in the EOI shall be construed to be a commitment on the part of the authority. The invitation for EOI being neither an agreement nor an offer for award of work and it is not an invitation to tender and reserves the right to annul or modify the process or issue another request for EOI later without assigning any reason whatsoever.

iii. Information provided by the entities to the authority is strictly confidential. Such information shall not be used or disclosed in any way without the prior written approval of the authority. The proponents shall not make any statement of fact or opinion regarding any aspect of the EOI to the media or any member of the public without the prior written authorization of the CEO, KMB. The receipt by the KMB of any information (including any EOI proposals, ideas, plans, drawings, models, or other materials communicated or exhibited by any applicant, or on its behalf) shall not impose any obligations on the KMB. There is no guarantee by the KMB, its officers, employees, or agents, that the process initiated by the issuance of this EOI will continue, or that this EOI process or any EOI process will result in a contract with the KMB for the completion of the project.

iv. The project will be open to all prospective applicants to participate at subsequent stage, if any and will not be limited to the respondents of this EOI only.

v. This clause & the contents herein, is the essence of this EOI process for the proposed Project and shall be interpreted in the intent & spirit as mentioned herein.

vi. Applicants are encouraged to conduct a site visit at the location prior to submitting their bids.

14 Jurisdiction

The district court at Thiruvananthapuram has exclusive jurisdiction to determine any proceeding in relation to the EOI.

15 Contact Information

For any inquiries regarding the process, applicants are requested to contact through the following modes:

Email: ceo.kmb@kerala.gov.in and kmb.kerala@gmail.com

Phone No: +91 9544410029

FORM I: Cover Letter (On Letter Head of the Company)

To,

Chief Executive Officer,
Kerala Maritime Board,
HO TC XXII/1666 (4&5),
1st Floor, Mulamoottil Building,
Pipinmoodu, Sasthamangalam,
PIN: 695010

Sub: Submission of Expression of Interest (EOI) from interested Firms/ Investors/ Companies for Development of Prime Port Land encompassing the Port Office, Warehouses, Port Quarters, and Sea Pier at Valiyathura, Thiruvananthapuram, Kerala

Dear Sir,

1. With reference to your EOI document No: HOKMB-TVM/1127/2023-D2 dated 26-09-2025 We, having examined the EOI Document thoroughly and understood its contents, hereby inform you that I/We am/are willing to submit proposal for the development of the site, Thiruvananthapuram in joint venture/ PPP with KMB. With reference to the captioned subject, I/We the undersigned am/are hereby expressing our Interest to participate in the project.

2. We understand that the purpose of this EOI is to create initial awareness about the Project and identify potential Parties interested in Development of Prime Port Land encompassing the Port Office, Warehouses, Port Quarters, and Sea Pier at Valiyathura, Thiruvananthapuram, Kerala. Further, the issue of this EOI does not imply that KMB is bound to undergo any contract and the Authority reserves the right to reject all or any of the submissions hereunder without assigning any reasons whatsoever. It is also hereby clarified that KMB may, at its exclusive discretion, either invite fresh EOI/ bids only from those interested Parties who had submitted their EOIs or from any other perspective Party(ies).

3. We understand that we satisfy the requirements to participate in this EOI as outlined in the EOI document and have prepared our expression of interest for the captioned project as specified in EOI Document.

4. We understand that we have carried out our own investigations and analysis and have checked the accuracy, adequacy, correctness, reliability and obtained an independent advice from appropriate sources prior to submission

of this EOI including verification of proposed project site and other aspects either in person or otherwise, incidental to submission of this proposal.

5. Further, we understand after evaluation of all the proposal received by Kerala Maritime Board, the Authority may ask for additional details and is not bound to select / shortlist / appoint an applicant and reserves the right to reject all or any of the applicants for EOIs without assigning any reason whatsoever.

Signature
(Name of the person)
(In the capacity of)

Association of owners/ Company Seal
(Name of the Entity)

Duly authorized to submit the EOI to undertake the project, for and on behalf of (Fill in block capitals)

____
Witness

Signature _______________________

Name __________________________

Address ________________________

FORM-II: Details of the Applicant

(Provide copies of supporting documents)

SL.No.	Particulars	Details
1	Basic Information	
a)	Name of the Company / firm / Consortium / JV etc.	
b)	Country of incorporation / registration	
c)	Address for communication	
d)	Date of Incorporation/ Registration	
2	Brief description of Company / Lead member in case of Consortium including details of its main lines of business	
3	Details of individual (s) who will serve as the point of contact/communication within the firm: (a) Name (b) Designation (c) Address (d) Telephone Number (e) E- Mail Address	

SL.No.	Particulars	Details
4	Particulars of the interested party / Authorized Signatory of the Applicant: (a) Name (b) Designation (c) Address (d) Telephone Number (e) E- Mail Address	
5	Turnover for the past 3 financial years (INR in Lakhs) (a) 2022-2023 (b) 2023-2024 (c) 2024-2025	
6	Net worth the past 3 financial years (INR in Lakhs) (a) 2022-2023 (b) 2023-2024 (c) 2024-2025	

FORM III: Experience of the Applicant

(Provide details of ongoing/completed projects/operations undertaken by the applicant in relevant areas)

Please attach details for each project, including the description of the project, project components, client, location, activities undertaken, project cost, revenue generated, operational model, Taxes remitted, Employment generated, the current status of the project and other relevant details.

Sl.No.	From (mm-yyyy)	To (mm-yyyy)	Project Brief
1.			
2.			
3.			
4.			

5.			

FORM IV: Business Plan

(Provide the detailed business proposal along with Form IV)

Details		**Description**
Project Name		
Project type (tourism/ infrastructure/ commercial/ marine /port led industries)		
Project Concept		
Total Project Cost (Lakh INR)	1. Own Investment 2. Debt 3. Others (Please specify) 4. Total	
Uniqueness / USP of the project if any including design. green/ environmental initiatives such as the utilization of renewable energy, eco-friendly, green building, sustainability etc.		
Proposed model for development & Revenue Streams for KMB / Government (PPP/land-lease/revenue-sharing/lease-revenue-sharing/O&M Contract/ Concession/ BoT or other investment modes)		
I have attached the detailed Business Proposal:		[YES / NO]

The business proposal should include sections/ chapters covering, operational plan, business model, revenue & cost projections, jobs generated, marketing plan, licenses/approvals (required) etc.	
Other Relevant Details if any	

FORM V: Suggestions Form

(Provide suggestions, feedback or concerns you have regarding the project. The suggestions provided will be carefully considered, but their implementation is not guaranteed.)

Suggestions	
Feedback	

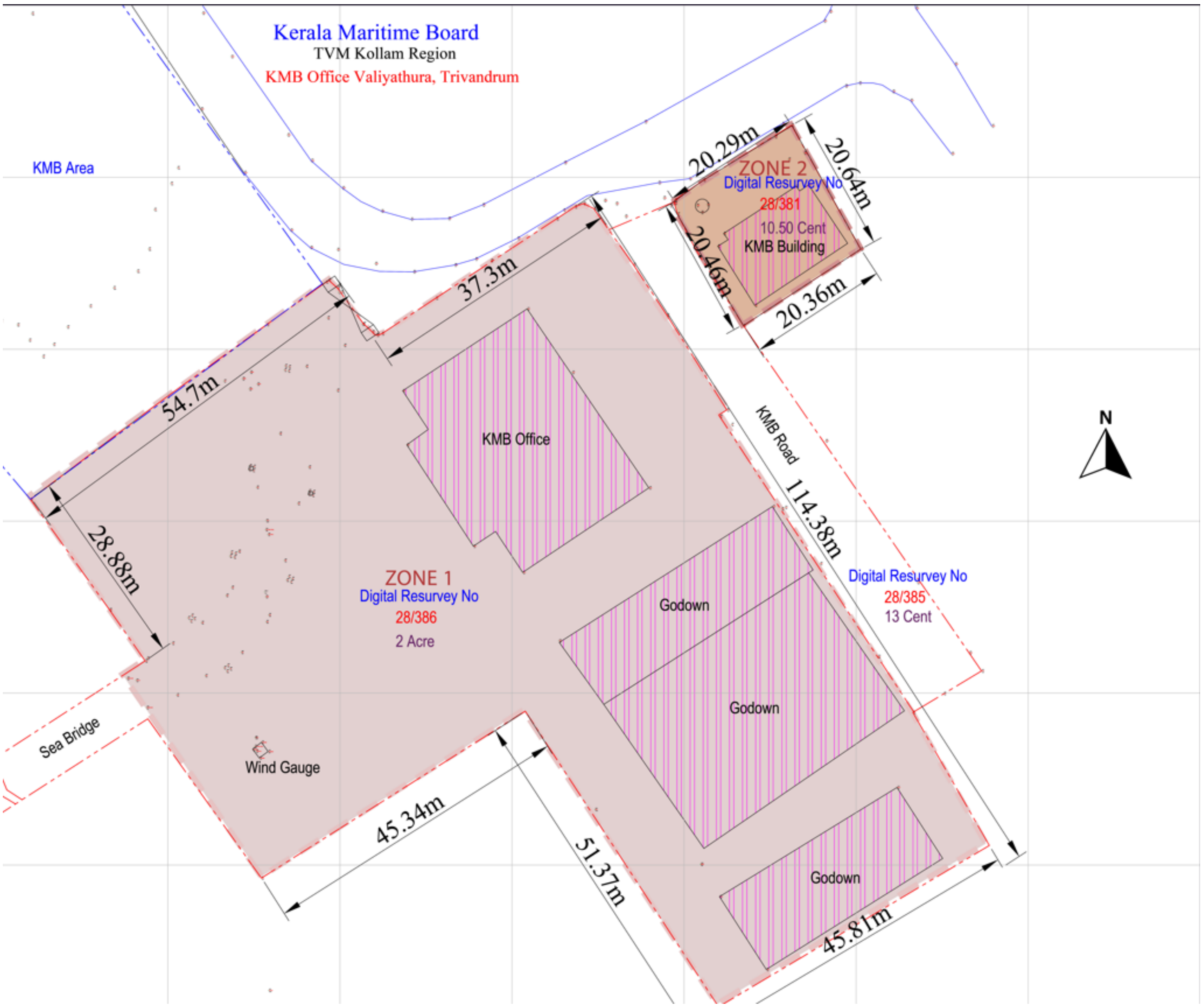

Figure 1Site Sketch highlighting both zones